



C&A-Europe gross sales 2009/10

all figures in mio Euro, preliminary-not yet audited!

Country	C&A-Sales 2009	C&A-variance in % vs LY	Market variance in % vs LY
EU**	6,303.0	+0.03%	-3%
D**	2,933.0	+0.2%	-0.1%
F	581.0	-1.0%	-2.7%
E/Port. ***	556.0	-2.6%	-7.5%
B/Lux ***	516.0	+3.2%	+0.6%
NL*	488.0	-2.8%	-2.8%
A	370.0	+1.1%	-1.6%
CH (Forex: 1.45)	601 CHF (414.5 E)	-1.5%	-1.7%
Eastern Europe (Slov,SLK,CZ,HU,RU,Pol***)	372.0	-8.5%	-8%
New markets (Croatia, Romania, Italy, TR)	72.5		

* incl. Online Sales

** incl. Sales Online and avanti

*** incl. Sales for avanti



C&A-Market shares 2009

Source: GfK, Calendar year '09

Country	Market Shares		Trend
	2008	2009	
EU	5.0%	5.1%	↗
D*	8.9%	9.0%	↗
HU	Panel variations 9.3%	9.3%	=
CZ	Panel variations 8.4%	8.5%	↗
B/Lux	8.17%	8.22%	=
CH	New Retailer Panel 7.57%	7.54%	=
A	7.2%	7.4%	↑
NL*	5.0%	5.0%	=
Port.	4.1%	4.3%	↑
Poland	PMR-Panel 1.6%	2.0%	↑
F	New Consumer Panel 1.8%	1.9%	↗
E	1.8%	1.9%	↗

* incl. Online



... ca. 600 Mio EUR investment
2010 – 2012





Stores in Europe:

- 779 Family Stores
- 413 Small Family Stores
- 181 Kids Stores
- 2 Woman Stores
- 23 Kids/Woman Stores
- 5 Clockhouse Stores
- 6 Lingerie Stores
- 1 Kids/Men Store

1410 total

